

ECON 439
Final: Extensive Form Games

Kevin Hasker

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4. (*26 points total*) Consider T period alternating offer bargaining. Let player one's share be s_1 and player 2's share be s_2 where $s_1 \in [0, 1]$, $s_2 \in [0, 1]$ and $s_1 + s_2 \leq 1$. In odd periods Player 1 makes an offer of (s_1, s_2) and player 2 can either accept the offer and the negotiating terminates or rejects it and move to $t + 1$ if $t < T$. In even periods player 2 makes an offer of (s_1, s_2) and player one can either accept it or reject it and move on to period $t + 1$ if $t < T$. If $t = T$ then rejection means that both parties get zero. We will consider both T finite and $T = \infty$, where the bargaining may never end. Their common discount factor between periods is $\delta \in (0, 1)$. **Assume that the person accepts an offer they are indifferent between accepting and rejecting.**

(a) (*4 points*) Find the subgame perfect equilibrium when $T = 1$, or player one makes an offer and player 2 can either accept or reject it.

Hint: the equilibrium is counter-intuitive.

(b) (*4 points*) Find the subgame perfect equilibrium when $T = 2$, or if player 2 rejects player 1's offer then they can make one counter-offer.

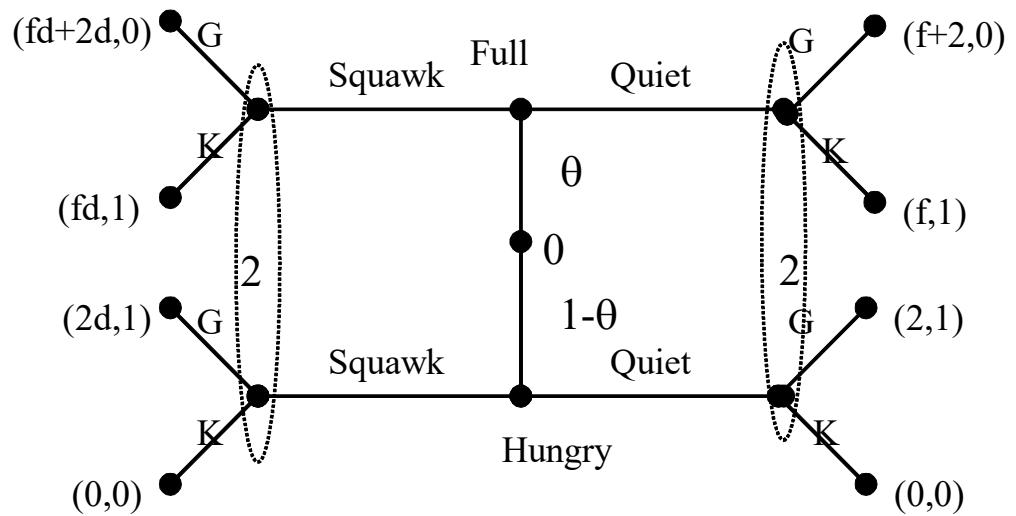
(c) (*4 points*) Find the subgame perfect equilibrium when $T = 3$.

(d) (*8 points*) One can show that when $T = \infty$ there is a unique subgame perfect equilibrium, where player one offers (s_1^1, s_2^1) regardless of the period and player 2 offers (s_1^2, s_2^2) regardless of the period. Find these steady state values.

(e) (*3 points*) Compare the subgame perfect equilibrium of this game when $T = \infty$ to experiments with the ultimatum game. Can it explain the most common outcome? Is it a reasonable explanation? Can it explain how the outcome varies across cultures? **If you are unable to find this equilibrium you can base your logic on the equilibrium when $T \in \{1, 2, 3\}$.**

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(a) (4 points) Write down all of the strategies of the adult (Player 2) and the chick (Player 1).

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(a) (3 points) Define an *assessment*.

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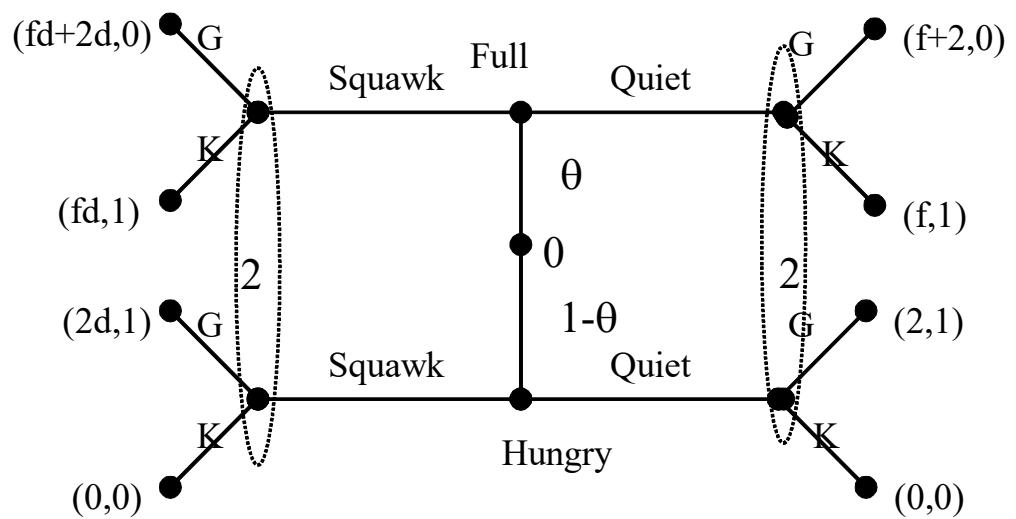
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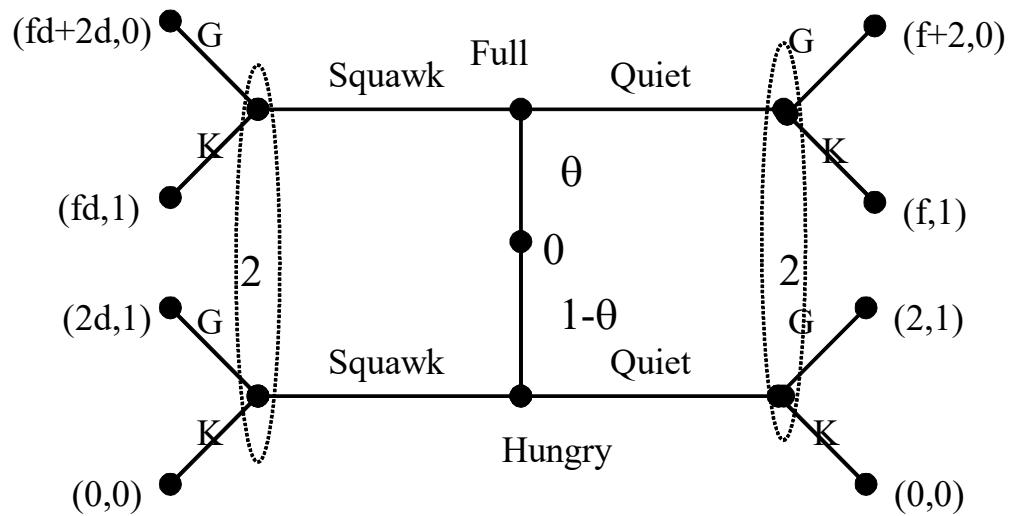
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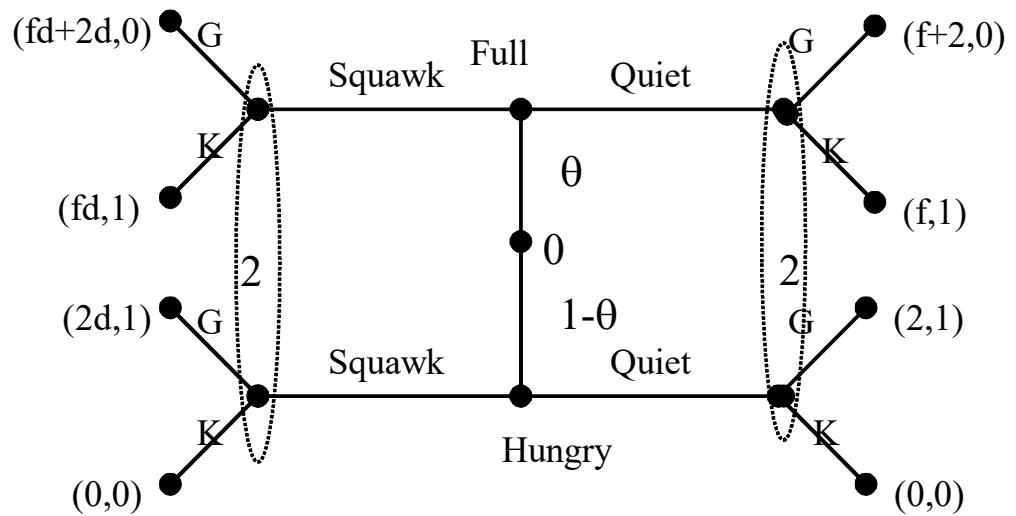
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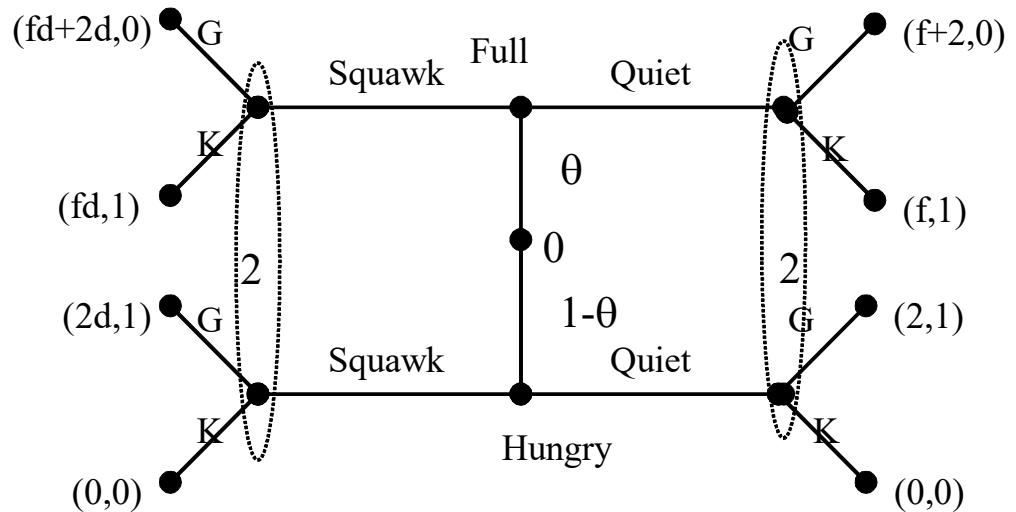
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